

# CASE SUMMARY



## Transit Organizations

Mass transit organizations have very specialized needs for worker safety. Their team members often work in low or no light conditions, on or near busy roadways, and in inclement weather. Los Angeles County Metropolitan Transportation Authority (LA Metro/Metro) is no different.

Kishigo has provided LA Metro with high quality workwear for more than 20 years. When LA Metro needed a custom vest for their rail division, they bid out the project to multiple vendors. After a thorough review, LA Metro realized that only Kishigo could provide them with the customized vest they needed in the timeframe they required.

## The Work

Build a complex vest with short lead times that's required to be manufactured in the United States. The vest must be ANSI Compliant with several custom features designed around LA Metro's needs. High quality materials and stitching are important, *but delivery is critical*. Overseas lead-times will not meet Metro's requirements.

Kishigo was able to deliver a vest that exceeded their requirements using our design and production facility in Sana Ana, CA, USA. The garment met all Metro's requirement for quality and ANSI compliance. But most importantly to Metro was their ability to meet the critical delivery requirements – something that would not have been possible with overseas production.

In Addition to reduced lead-times, Kishigo's flexible domestic production was able to make last-minute changes. Some of those changes were:

- Tracking device for rails workers.
- A custom clear pocket to access and hold the tracking device.

## Today

Our relationship with LA Metro has continued to grow. We have designed and delivered a Flame Resistant vest and a new ANSI Class 3 vest for their Service Patrol. Only Kishigo is able to consistently provide LA Metro with the trim, quality, sourcing and timelines they require.

## Expertise

Customer Service, Design, Manufacturing, Industry expertise

## Applied Skills

Product Knowledge, Custom Features, Custom Branding, Supply Chain